

**AEROSPACE MAINTENANCE COUNCIL
BOARD OF DIRECTORS MEETING
AGENDA**

December 14, 2021

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| 1. Call to Order | John Goglia |
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| 2. Approval of Meeting Minutes <ul style="list-style-type: none">• July 22, 2021• September 14, 2021 | |
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| 3. Finance <ul style="list-style-type: none">• Balance Sheet• Statement of Activity• 2019-2022 Budget Approval | Crystal Maguire |
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| 4. Operations <ul style="list-style-type: none">• Director solicitation<ul style="list-style-type: none">▪ Alan Stolzer, Dean, College of Aviation, Embry-Riddle Aeronautical University▪ Bill Cade, Vice President, Technical Operations, JetBlue Airways▪ Aaron Anderson, Global Segment Manager Transparencies Repair Services, PPG Industries▪ Kurt Kinder, Vice President of Maintenance Operations, Southwest Airlines▪ John Goway, Vice President, Snap-on Incorporated▪ Don Wright, Vice President, Maintenance & Engineering, Alaska Airlines▪ Victor Bontorno, Director, Barfield, part of the Air France Industries KLM Engineering & Maintenance Network▪ Tom Doxey, Vice President, Technical Operations, United▪ Stewart D'Leon, Director, Environmental & Technical Operations, NBAA▪ Kevin Brickner, Senior Vice President, Technical Operations, American Airlines<ul style="list-style-type: none">▪ Delta Airlines▪ Air France▪ SpaceX▪ Pratt & Whitney▪ FedEx▪ UPS• Media and PR Committee<ul style="list-style-type: none">▪ Steve▪ DOT Magazine▪ Lydia with Aviation Week | Crystal Maguire |
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| 5. Communications | Crystal Maguire |
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| 6. Old Business | John Goglia |
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| 7. New Business <ul style="list-style-type: none">• 2022 Board meeting schedule | John Goglia |
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| 8. Adjourn | John Goglia |

**AEROSPACE MAINTENANCE COUNCIL
BOARD OF DIRECTORS MEETING
MINUTES**

Sept. 14, 2021

The Aerospace Maintenance Council (AMC) held a special Board of Directors Meeting via conference call. The attendee roster was as follows—

Attended

X	John Goglia	President
X	Ken MacTiernan	Vice President
X	Todd Curtis	Secretary/Treasurer
X	Crystal Maguire	Vice President Operations
X	Tarra Ruttman	Operations Manager

X = Present; O = Not Present

AMC President John Goglia called the meeting to order at 12:35 PM CT.

The president called a special meeting to elect JetBlue Vice President Technical Operations William (“Bill”) Cade to the board of directors.

President John Goglia made the nomination for Bill Cade to serve a three-year term on the board.

Ken MacTiernan seconded the nomination, hearing no objection Bill Cade was unanimously approved to serve a three-year term on the AMC board of directors.

Crystal Maguire will draft a press release for the website and include it in the next newsletter. Tarra Ruttman will create a board page on the website.

Crystal Maguire will circle back to create a director slate with all the directorships, including shoring up the terms of the current officers.

The executive committee will continue to do regular and special board meetings in between the annual board meeting, with the authority to exercise all powers of the board. All directors will be invited to attend regular meetings but the executive committee is not limited in its decision-making authority if not all directors can attend.

Crystal Maguire will invite Bill Cade to future updates meeting and the next board of directors meeting (schedule for summer 2022).

There are outstanding directorship invitations to vice presidents at American, Southwest, Barfield, and Snap-on. Directors will also reach out to Pratt, SpaceX, and PPG to gauge their interest in serving on the board.

Crystal will resubmit the FAA petition for exemption to ensure participating students can get credit for time spent at the competition.

There being no further business, the board adjourned at 1:07 p.m. CT.

**AEROSPACE MAINTENANCE COUNCIL
BOARD OF DIRECTORS MEETING
MINUTES**

July 22, 2021

The Aerospace Maintenance Council (AMC) held its Board of Directors Meeting via conference call. The attendee roster was as follows—

Attended

X	John Goglia	President
X	Ken MacTiernan	Vice President
X	Todd Curtis	Secretary/Treasurer
X	Crystal Maguire	Vice President Operations
X	Tarra Ruttman	Operations Manager

X = Present; O = Not Present

AMC President John Goglia called the meeting to order at 11:06 AM CT.

A motion was made and seconded to approve the June 9, 2020 board meeting minutes.

John spoke with Lydia, she's been promoted to Vice President of all the Aviation Week events, and Greg is now president. There will be no badges and no carpet in the hall for the 2022 show. We could make our own badges if we wanted, but that will take considerable operations resources. Will table for later consideration.

Don Wright, former VP for United Airlines has been in talks with John about serving on the AMC board of directors. We'd prefer to keep an odd number of directors on the board. Directors decided that they would increase directorship to up to seven directors, and will start putting out feelers for potential directors representing various aviation sectors with a focus on individuals that have relationships to expand support for the competition.

Ken will send emails of any additional volunteers that we should add to the list and email communications.

Joshua Lang has made a documentary on Charles Taylor, could be something that we show during the orientation, which would be around 24 minutes. Alternatively, could offer Joshua space to loop the documentary on the show floor. Will also look at putting the video at the test event.

Tarra will get the price point for the large AMC stickers and send to Ken.

Ken will reach out to Sen. Cruz's office and also start posting on Facebook encouraging people to "save the date" for 2022.

Crystal and Ken will reengage with the AA contacts regarding the student and military hangar tour.

There is \$83,000 in accounts receivable, we'll start reaching out to those companies to confirm support for 2022.

Will confirm that Snap-on will be able to support the competition in the same manner they've been able to support in the past, to include tool donations and prizes, sponsorship, awards, screwdrivers, etc.

Crystal will work with Jesse and Steve to see how to highlight Snap-on better on the competition website.

Crystal will schedule the 2021 recurring updates meetings starting after Labor Day.

The meeting adjourned at 12:22 PM CT.

Aerospace Maintenance Council

Statement of Financial Position

As of December 7, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 Checking	
1010 Business Advantage Chk (5012)	73,109.94
Total 1000 Checking	73,109.94
Total Bank Accounts	\$73,109.94
Accounts Receivable	
1100 Accounts Receivable (A/R)	57,500.00
Total Accounts Receivable	\$57,500.00
Total Current Assets	\$130,609.94
TOTAL ASSETS	\$130,609.94
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Net Assets	78,974.94
Net Revenue	51,635.00
Total Equity	\$130,609.94
TOTAL LIABILITIES AND EQUITY	\$130,609.94

Aerospace Maintenance Council

Budget vs. Actuals: Budget FY 2022 - FY22 P&L

June 2019 - May 2022

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Revenue			
5100 Event Income			
5110 Event Sponsorships	28,500.00	28,500.00	100.00 %
5120 Monetary Sponsorships	226,500.00	235,000.00	96.38 %
5130 Team Registrations	33,744.00	36,000.00	93.73 %
Total 5100 Event Income	288,744.00	299,500.00	96.41 %
5200 Other Income	70.00		
5300 Scholarship Donations	7,500.00	7,500.00	100.00 %
Total Revenue	\$296,314.00	\$307,000.00	96.52 %
GROSS PROFIT	\$296,314.00	\$307,000.00	96.52 %
Expenditures			
7500 Contract Service Expenses			
7510 Bank & Credit Card Fees	3,625.36	4,000.00	90.63 %
7520 Facility	95,460.25	132,000.00	72.32 %
7530 Legal & Professional Fees			
7535 Management	77,000.00	89,500.00	86.03 %
7536 Accounting	3,995.00	4,000.00	99.88 %
7537 Legal Fees		2,500.00	
7540 Graphics Design	1,558.75	4,000.00	38.97 %
7550 Media & Marketing	2,049.03	8,000.00	25.61 %
7560 Information Technology		2,750.00	
Total 7530 Legal & Professional Fees	84,602.78	110,750.00	76.39 %
Total 7500 Contract Service Expenses	183,688.39	246,750.00	74.44 %
8100 Administrative Expenses			
8110 Supplies	5,949.53	8,000.00	74.37 %
8140 Postage & Shipping		250.00	
8170 Printing	81.34	14,000.00	0.58 %
8180 Dues & Subscriptions	5,746.49	7,000.00	82.09 %
Total 8100 Administrative Expenses	11,777.36	29,250.00	40.26 %
8300 Travel Expenses			
8310 Travel	240.28	12,000.00	2.00 %
8320 Meals		4,000.00	
Total 8300 Travel Expenses	240.28	16,000.00	1.50 %
8500 Other Expenses			
8520 Insurance	-1,500.00		
8530 Scholarship	5,000.00	15,000.00	33.33 %
Total 8500 Other Expenses	3,500.00	15,000.00	23.33 %
Total Expenditures	\$199,206.03	\$307,000.00	64.89 %
NET OPERATING REVENUE	\$97,107.97	\$0.00	0.00%
NET REVENUE	\$97,107.97	\$0.00	0.00%

Aerospace Maintenance Council

Budget vs. Actuals: Budget FY 2022 - FY22 P&L

June 2019 - May 2022